

TRILANTIC

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[In Orlando, now that ILTA's there](#)

[TRILANTIC cited as a top eDiscovery provider](#)

A coup for Nigel Murray and **TRILANTIC** as ILTA opens in Orlando. [Trilantic](#) was named as a Top 20 eDiscovery provider based on Law Firm recognition. In addition, they were cited as a Top 10 provider in the (trial) presentation category.

The ranking comes in the influential **2007 Socha-Gelbmann 5th Annual Electronic Discovery Survey** from [Socha Consulting](#) and [Gelbmann & Associates](#). Trilantic is the only non-US provider to get a ranking, reflecting both the increase in cases which have a European or UK dimension as well as Trilantic's increasing involvement on both sides of the Atlantic.

Nigel Murray said "Being recognised by the Socha-Gelbmann survey represents an important milestone for TRILANTIC. What matters most to me is the Top 20 ranking based on Law Firm recognition, as this audience is our current and future clients."

George Socha of [Socha Consulting](#) and Tom Gelbmann of [Gelbmann & Associates](#), the joint authors of the survey, said "The quality offering of the companies in these top ranks, such as TRILANTIC, really do mark them out from the rest. And the strong growth that we predict globally for eDiscovery is totally realistic based on the explosive growth being seen in the use of technology within the legal arena. Recent trends show that clients increasingly require their legal firms to be in a state of permanent litigation readiness: this is only realistically achievable through the use of eDiscovery."

As I noted in my post [Business and pleasure mix at Trilantic party](#), Trilantic has only been going for a little over two years, although Nigel Murray has been in the business seemingly for ever (he does not argue with the description "a founder of the litigation support industry in Europe" bestowed in him by Socha Consulting). My first note of meeting him is dated 16 December 1993 - "might be quite interesting", I recorded which, I suppose, shows my powers of prescience as well as my own commitment to electronic filing in that I can find the note at all in seconds after 14 years.

The **2007 Socha-Gelbmann Electronic Discovery Report** is now available for purchase. The public version of the report will be published in the August issue of Law Technology News. There is some information about it on the [Socha Consulting website](#). George Socha also runs a readable and informative blog called [In Re Discovery](#).

When I contacted him in Orlando yesterday, Nigel Murray said "I am sitting by the pool as I write. You should have come." Looking over the list of things I am doing this wet summer (see [In Orlando, now that ILTA's there](#)), almost all of them could have been done sitting by the pool. He is right. I should have gone.